

SMALL BUSINESS EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

EXCHANGE

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June 12, 2014

Greenlining Institute Applauds SBA Administrator Maria Contreras-Sweet



SBA Administrator
Maria Contreras-Sweet

Policy experts at The Greenlining Institute applauded Small Business Administration chief Maria Contreras-Sweet's priorities announced today in remarks at the Center for American Progress.

After strongly supporting Administrator Contreras-Sweet's nomination, the Greenlining Institute and its coalition published an open letter with

recommendations for what she could accomplish within her first 100 days of taking office. These recommendations included suggestions about building small business capacity, increasing access to capital for small businesses, improving small business data, championing diversity and prioritizing supplier diversity.

Contreras-Sweet's remarks today aligned with many of Greenlining's suggestions, drawing praise from Executive Director Orson Aguilar. "From government contracting opportunities to expanding SBA lending to diverse entrepreneurs, the Administrator is showing that she understands the importance of growing businesses rooted in communities of color," said Aguilar. "As our nation becomes increasingly diverse, our economic prosperity will depend more than ever on the success of small businesses of color. These businesses often act as neighborhood anchors, with higher rates of job creation than their white counterparts."

In her remarks, Contreras-Sweet noted that "capital is not reaching small business owners equitably" and focused on expanding access to core

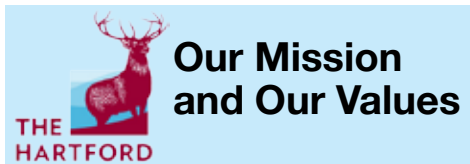
SBA programs known as "three Cs" – capital, consultation and contracting. "The face of entrepreneurship is changing in America," said Contreras-Sweet. "More of those faces today belong to women, Latinos, African Americans, Asian Americans, Native Americans, veterans, seniors, and business owners who are socially and economically disadvantaged. Too many in these groups cannot access the requisite expansion capital. Your gender, your race, your age, or your neighborhood should never impact whether you can get a small business loan. Only your creditworthiness should."

Contreras-Sweet also remarked on the importance of cutting through red tape to increase access to capital for business owners from "all walks of life," and emphasized improving government contracting opportunities for small businesses.

"We look forward to a continuing dialogue with the Small Business Administration as the agency works to revitalize this critical sector of our economy," Aguilar said.

Source: DiversityInc.

The Hartford Commits \$16 Million To Support Small Business Success



We help our customers create a secure and prosperous future by anticipating their needs and providing superior financial solutions.

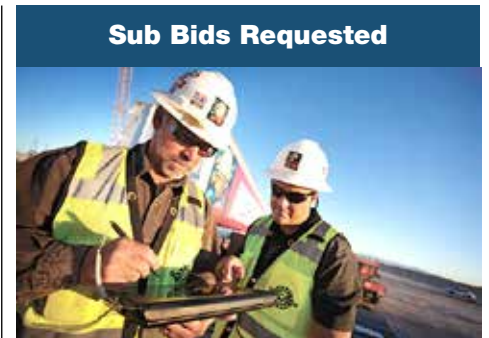
The Hartford has committed \$16 million over five years to help small business owners succeed through its new Communities with HART initiative. The first two investments include \$1.25 million to the Accion U.S. Network to benefit 500 small businesses and \$1.5 million to Junior Achievement USA (JA) to support 100,000 students.

Communities with HART will encourage the well-being of America's communities by enabling today's small businesses to grow and inspiring a new generation of small business leaders. Together with Accion, The Hartford will provide loans and training to small businesses that lack access to traditional sources of capital. In partnership with

JA, The Hartford will be the title sponsor of its flagship *JA Company Program*, helping to inspire the students of today to become the entrepreneurs of tomorrow.

"The Hartford is passionate about helping small businesses prevail," said The Hartford's Chairman, President and CEO Liam E. McGee. "*Communities with HART* will benefit small business owners and inspire would-be entrepreneurs to achieve their full potential. As a leading and trusted provider of insurance for more than one million small businesses nationally, we and our partners know how important successful en-

Continued on page 8



Sub Bids Requested

C730 (DB 14062F)
Parking Structures at Milpitas and Berryessa Stations
Milpitas & San Jose, CA
Requesting Bids:
June 25, 2014 @ 2:00PM

McCarthy Building Companies, Inc.
343 Sansome Street, 14th Floor
San Francisco, CA 94104
T 415-397-5151
F 415-397-5999

See the full ad on page 3

Public Legal Notices



Invitation to bid for Construction of Hayward Maintenance Complex Project Building Four Demolition Contract No. 01RQ-140

The Work includes:

Mobilization, earthwork, building demolition, differing site conditions, site preparation, traffic control and maintenance during construction, removal and disposal of excess material, and clean-up site after construction.

See the full ad on page 11

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Community Outreach

Ruby Dee dead at 91: Legendary stage and screen actress and Civil Rights leader



Afro Newspaper/Gado/Getty Images

Ruby Dee in 1960

By Joe Neumaier, Joe Dziemianowicz, Nancy Dillon

Stage and screen legend Ruby Dee, who personified grace, grit and progress at a time when African-American women were given little space in movies and on stage, died Wednesday in New Rochelle, N.Y. She was 91.

The death was confirmed Thursday by a family member, who declined to answer any questions pending the release of a statement.

"She died late (Wednesday) with her whole family around her," family friend Latifah Salahudin told the Daily News. "All three kids and seven grandkids were there, surrounding her with so much love. She went peacefully from natural causes. We should all be so lucky."

"She was so full of life and so strong. Such a powerful woman. We're all going to miss her," Salahudin added.

The Cleveland-born, New York-raised actress and activist — winner of an Emmy, a Grammy and a Screen Actors Guild award, among others — not only starred on Broadway ("Take It From the Top!" "Two Hah Hahs and a Homeboy"), film (Spike Lee's "Do the Right Thing" and "Jungle Fever"), and TV ("All God's Children," "Feast of All Saints"), but, with her husband and collaborator Ossie Davis, was a major figure in the Civil Rights movement.

Dee's first film role came in 1949, in the musical drama "That Man of Mine." She played Rachel Robinson in "The Jackie Robinson Story" in 1950, and costarred opposite Nat King Cole, Eartha Kitt and Cab Calloway in "St. Louis Blues" (1958).

She appeared in the 1979 TV movie "Roots: The Next Generations," and costarred with Davis in their own short-lived 1980-81 show, "Ossie and Ruby!"

The two played contentious neighbors who embodied, and recalled, the social unrest of the '60s in Lee's "Do the Right Thing" (1989). She earned her sole Academy Award nomination, for Best Supporting Actress, for "American Gangster" (2007).

Her final film was the still-in-production crime drama "King Dog," opposite Ice-T.

Dee was a frequent presence on New York stages for four decades, since joining the American Negro Theatre in 1941 before her stage debut two years later in the Broadway drama "South Pacific."

In 1946 she costarred in the play "Jeb" with Davis, whom she married in 1948.

In 1953, Dee starred in the Broadway premiere of "A Raisin in the Sun," playing the wife of Sidney Poitier — and reprised that role in the film eight years later.

Dee's last Broadway performance was in the 1988 comedy "Checkmates," which marked the debut of Denzel Washington, who is currently on the boards in Poitier role in "A Raisin in the Sun."

Washington declined to comment: "Not today," a spokesperson said.

But the Rev. Al Sharpton issued a statement calling Dee "a phenomenally rare artist and a jewel to our nation and community."

Continued on page 9

California to Spend \$600 Million on Housing for Homeless Veterans

By Julissa Catalan

Currently, 25 percent (an estimated 19,000) of the nation's homeless veterans reside in California—making it the state with the highest rate of ex-servicemen without housing in the U.S.

However, this will soon change following the passage last week of Proposition 41.

The Veterans Housing and Homeless Prevention Bond Act of 2014 authorizes \$600 million in bonds to assist both homeless and at-risk veterans. The funding will be allocated toward housing as well as aid for those struggling with physical and

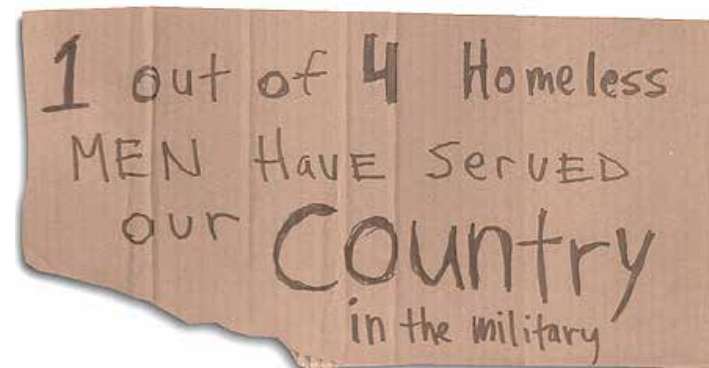
mental injuries, and substance abuse. It will also provide job training.

While the Veterans Bond Act (Proposition 12) was passed back in 2008, the \$900 million from it was never allocated. Additionally, \$200 million from Proposition 32 (another veterans housing bond) was never spent either.

Prop. 41 will be repurposing \$600 million from Prop. 12 for the aforementioned veteran needs, leaving \$500 million available for the original plan of purchasing single-family homes.

Following the passing of Prop. 41, campaign co-chair Burt McChesney released the following statement:

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Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

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Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for
Commitment and Service to the African American
Community

Minority Advocate

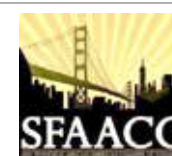
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• San Francisco Human Rights Commission

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California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

San Pablo Avenue at Rodeo Creek Bridge Replacement Project
Contra Costa County, County Project No. 0662-6R4005, Bid Date: June 17th, 2014 at 2:00 pm
Engineers Estimate: \$2,535,000 Number of Working Days: 115

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (20.68% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Lead Compliance Plan, Construction Area Signs, Traffic Control, Temporary Railing, SWPPP, Temporary Erosion Control, Erosion Control, Fence, Minor Concrete, Relocate Electrical, Electrical, Cold Plane Asphalt, Demo, Sand Backfill, Bridge Removal, Roadway Excavation, Structure Excavation, Clear and Grub, Class 2 Aggregate Base, Hot Mix Asphalt, Structure Concrete, Furnish Concrete Slab, Precast Girder, Rebar, Anti-Graffiti Coating, Isolation Casing, Misc. Metal, Traffic Striping and Marking, Concrete Barrier, Joint Seal, AC Dike, Pile Drive, Earthwork and Base, CIDH Pile, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Contra Costa County at <http://www.co.contra-costa.ca.us/1490/San-Pablo-Avenue-Rodeo-Creek-Bridge?NID=1490>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 1 - Seaside Beach RW
Mendocino County, Caltrans Project No. 01-474904, Bid Date: June 18th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Sign, Temporary Concrete Washout, Temporary Fence, Poly Concrete Overlay, Guard Railing, Temporary Railing, SWPPP, Temporary Erosion Control, Erosion Control, Fence, Minor Concrete, Electrical, Cold Plane Asphalt, Demo, Sweeping, Abandon Culvert, Structure Backfill, Concrete Backfill, Class 2 Aggregate Base, Steel Solider Pile, Concrete Pipe, Vegetation Control, Roadway Excavation, Structure Excavation, Clear and Grub, Hot Mix Asphalt, Structure Concrete, Rebar, Anti-Graffiti Coating, Traffic Striping and Marking, Concrete Barrier, Joint Seal, AC Dike, Pile Drive, Earthwork and Base, CIDH Pile, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 12 - Little Potato Slough Bridge Project
San Joaquin County, Caltrans Project No. 10-1C0204, Bid Date: June 18th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Sign, Temporary Concrete Washout, Temporary Fence, Poly Concrete Overlay, Guard Railing, Temporary Railing, SWPPP, Temporary Erosion Control, Erosion Control, Fence, Minor Concrete, Electrical, Cold Plane Asphalt, Demo, Sand Backfill, Bridge Removal, Roadway Excavation, Structure Excavation, Clear and Grub, Hot Mix Asphalt, Structure Concrete, Rebar, Anti-Graffiti Coating, Traffic Striping and Marking, Concrete Barrier, Joint Seal, AC Dike, Pile Drive, Earthwork and Base, CIDH Pile, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

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Is \$487K Too Little to Pay Federal Contractors?

By Howard Risher

The federal government has finalized a plan to expand compensation reimbursement caps to a large swath of its contracted employees, drawing the ire of its private industry partners.

Congress approved the expansion in the 2012 National Defense Authorization Act, applying the ceiling on reimbursable pay to all Defense Department, General Services Administration and NASA contract employees, rather than just the five highest paid executives. The law applied to all contracts signed on or after Dec. 31, 2011.

The contracting community took particular issue with the rule's requirement that the reimburse-

ment cap's implementation take place retroactively to the end of 2011. Instead, the Professional Services Council said, the cap should only apply to contracts signed after June 26, 2013, when the Federal Acquisition Regulatory Council initially issued the interim rule to implement the change.

"As a result of the interim and final rules, covered contractors will have to unscramble their accounting to make this change in allowable compensation rates that were validly incurred during the 18 months it took the FAR Council to act," said Alan Chvotkin, PSC executive vice president. "That is simply unacceptable."

The FAR Council said in the final rule, however, it was only following the letter of the law.

Continued on page 4



Bid Requests from Certified SBE Subcontractors and Suppliers for **ALL TRADES** except for Earth Shoring
HUNTER'S POINT SHIPYARD PHASE I, BLOCK 49

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunter's Point Shipyards Phase I, Block 49
350 Friedell Street
San Francisco, CA 94124
Bid Date: 7/1/14 @ 2 PM

Voluntary Pre-bid Meeting on
 6/18/14 at 1:00 PM at
 Hunters Point Auditorium - Building 101,
 101 Horne Ave., San Francisco, CA 94124

CAHILL CONTRACTORS, INC.

Contact: Julie Park
 estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE Subcontractors and Suppliers for **ALL TRADES** except for Earth Shoring
HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56&57

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunter's Point Shipyards Phase I, Block 56&57
Coleman Street at Innes Court
San Francisco, CA 94124
Bid Date: 7/1/14 @ 2 PM

Voluntary Pre-bid Meeting on 6/26/14 at 1:00 PM
 at Hunters Point Shipyards Auditorium -
 Building 101, 101 Horne Ave.,
 San Francisco, CA 94124.

Drawings will be reissued on June 19.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
 estimating@cahill-sf.com, (415) 986-0600

California Sub-Bid Request Ads

DESERT MECHANICAL, INC.
IN RESPONSE TO THE TRANSBAY JOINT POWERS AUTHORITY'S (OWNER)
SMALL BUSINESS ENTERPRISE (SBE) PROGRAM, REQUEST
SUB-BIDS FROM QUALIFIED SMALL BUSINESS ENTERPRISES (SBEs) FOR
TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA
WEBCOR/OBAYASHI JOINT VENTURE
TRADE PACKAGE #TG10.2: PLUMBING
CONTRACT NO. 301001002
BID DATE: August 20, 2014 @ 1:00 PM
(818) 362-4591 (OFFICE) * (818) 362-0866 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES: PLUMBING SUB-CONTRACTORS, PLUMBING PIPING EQUIPMENT & MATERIALS VENDORS, PLUMBING FIXTURE VENDORS, INSULATION SUBCONTRACTORS, SEISMIC SUPPORT SUPPLIERS, RENTAL EQUIPMENT, STORAGE TRAILERS, ENGINEERING SERVICES, TOOL RENTALS, WELDING AIR & GAS SUPPLIERS, TEMPORARY OFFICE PERSONNEL, CONCRETE CORING/CUTTING, STORAGE YARD SPACE, WAREHOUSE SPACE, SECURITY SERVICES, SAFETY SERVICES, CHEMICAL TREATMENT SUBCONTRACTORS AND VENDORS

COPIES OF PLANS AND SPECIFICATION CAN BE OBTAINED FROM:

DESERT MECHANICAL, INC., ATTN: JEFF PATRICK

PLANS AND SPECIFICATIONS MAY ALSO BE VIEWED AT CERTAIN PUBLIC, PRIVATE AND MINORITY PLAN ROOMS OR AT DESERT MECHANICAL, INC.'S OFFICE AT 15870 OLDEN STREET, SYLMAR, CALIFORNIA, CONTACT JEFF PATRICK @ (818) 362-4591

DESERT MECHANICAL, INC., INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SMALL BUSINESS ENTERPRISES REGARDING PARTICIPATION ON THIS PROJECT
NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED ASSISTANCE OR SERVICES

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TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA
WEBCOR/OBAYASHI JOINT VENTURE
TRADE PACKAGE #TG10.3: HEATING, VENTILATING AND AIR CONDITIONING
CONTRACT NO. 301001003
BID DATE: JUNE 17, 2014 @ 3:00 PM
(818) 362-4591 (OFFICE) * (818) 362-0866 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES: SHEETMETAL SUB-CONTRACTORS, PIPING SUBCONTRACTORS, REFRIGERATION SUBCONTRACTORS, SHEETMETAL FABRICATION SHOPS, PIPING FABRICATION SHOPS, PIPING MATERIAL & EQUIPMENT VENDORS, HVAC EQUIPMENT VENDORS, INSULATION SUBCONTRACTORS, SEISMIC SUPPORT SUPPLIERS, RENTAL EQUIPMENT, STORAGE TRAILERS, ENGINEERING SERVICES, TOOL RENTALS, WELDING AIR & GAS SUPPLIERS, TEMPORARY OFFICE PERSONNEL, WAREHOUSE SPACE, CHEMICAL TREATMENT SUBCONTRACTORS AND VENDORS

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REQUEST FOR MBE/WBE/SBE Subcontractors and Suppliers for:

Main Wastewater Treatment Plant

Engineers Road Widening

Specification SD-357

East Bay Municipal Utility District

REVISED BID DATE: June 25, 2014 @ 1:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Waterline, Fencing, Striping, Signs, Minor Concrete Curb & Gutter, Street Lighting - Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

City of Fremont

Capitol Avenue Extension

City Project No. 8520 (PWC)

Federal Project No. STPL-5322(053)

BID DATE: June 18, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control, Portable Changeable Message Sign, Clearing & Grubbing, Building Demo, Fencing, Tree Removal, Adjust Utilities to Grade, Cold Plane AC, Curb & Gutter, Sidewalk, Curb Inlet, Precast Field Inlet, Storm Drain Manhole, Electrical, Abatement, Joint Trench, Gas Line, Survey, Street Barricade, Erosion Control, Roadside Signs, Striping & Markings, Cast in Place Concrete, Precast Concrete Screenwall, Accent Tiles & Steel, Treewell, Tree Grates & Guard, Geotextile Fabric, Permeable Concrete Pavers, CIDH Piles, Import Topsoil, Planting & Irrigation, Underground and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

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Federal Contractors?

Continued from page 3

The 2012 NDAA "explicitly states that the expanded reach of the compensation cap 'shall apply with respect to costs of compensation incurred after Jan. 1, 2012, under contracts entered into before, on, or after the date of the enactment of this Act' (which was Dec. 31, 2011)," the rule stated. "Therefore...the specified effective date for this rule is Jan. 1, 2012."

A separate proposed rule would apply the salary reimbursement cap to contracts awarded before Dec. 31, 2011, but for which costs were incurred in 2012 and beyond.

The budget deal reached at the end of 2013 set the maximum contractor reimbursement salary at \$487,000. The government has not yet issued a rule to implement that cap, though it is scheduled to take effect June 24 and will apply to all federal government contractors. At the time of the original Defense, GSA and NASA guidance, the cap was \$763,029, meaning contractors must retroactively ensure no employee in a post-2011 contract was compensated by government funds at more than that figure.

Adding to the confusion, Chvotkin said, is that in 2013 the maximum reimbursable salary jumped to \$952,308. Though he suspected very few employees were charging the government more than either of those figures, Chvotkin said determining

how and how much to pay back in overcharges could create "quite a bit of administrative work."

PSC said it opposes both the expansion of the maximum reimbursable salary provision and the "arbitrary caps" put in place by the budget deal. As the maximum reimbursable rate shrinks to \$487,000, "or gosh forbid lower," Chvotkin said, some companies -- especially smaller ones -- cannot afford to pay their employees more than what they receive from the government.

A commenter on the interim rule said the expansion will "reduce contractors' ability to attract and retain experienced and talented individuals and will jeopardize contractors' ability to support government mission critical requirements." The FAR Council noted, however, just 0.4 percent of contractors would be affected by a cap set at the president's salary of \$400,000 -- almost half of the maximum in place at the time of the rule. It added -- citing the Government Accountability Office -- even if the cap were set at the vice president's salary of \$237,000, businesses would only be "minimally affected."

Going forward, Chvotkin said PSC will help agencies take advantage of a provision allowing them to exempt contracted employees in fields such as science, engineering and math from the reimbursable cap.

Source: Government Executive

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 4/242 Install Ramp Metering and TOS Elements

Contra Costa County - Martinez/Concord/Pittsburg

Caltrans #04-152724

BID DATE: July 8, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lean Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling and Analysis, Storm Water Annual Report, Temporary Erosion Control, Sweeping, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Bridge Removal (Portion), Clearing & Grubbing, Roadway Excavation (Type Y-1 ADL), Structure Excavation, Structure Backfill, Soil Amendment, Slow-Release Fertilizer, Planting & Irrigation, Erosion Control, Hydroseed, Compost, AC Dike, Soil Nail, CIDH Concrete Pile, Structural Concrete, Minor Concrete (Minor Structure), Random Rough Stacked Rock Texture, Bar Reinforcing Steel, Structural Shotcrete, Sign Structure, Roadside Signs, Underground, Rock Slope Protection, Minor Concrete (Curb, Gutter, Sidewalk), Detectable Warning Surface, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Special Marker, Fencing, Midwest Guardrail System, Chain Link Railing, Concrete Barrier, Transition Railing, Striping & Marking, Signal & Lighting, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/be/weekly_ads/index.php.

California Sub-Bid Request Ads

Gallagher & Burk, Inc. is soliciting for DBEs for the following project:
MAIN WASTEWATER TREATMENT PLANT ENGINEERS ROAD WIDENING (Divisions 00-01), Specification SD-357
OWNER: EAST BAY MUNICIPAL UTILITY DISTRICT – 375 11TH Street, Oakland
BID DATE: June 25, 2014 @ 1:30 P.M.

We hereby encourage responsible participation of local White Men, White Women/Minority Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGN, FENCING, STRIPING, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, MINOR CONCRETE AND ELECTRICAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc.. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc. requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
 Estimator: Anita Sahagun
 Website: www.desilvagates.com
 An Equal Opportunity Employer

Gallagher & Burk, Inc. is soliciting for L/SBEs for the following project:
CITYWIDE STREET RESURFACING II, City Project No. C369650
OWNER: CITY OF OAKLAND – 1 Frank H. Ogawa Plaza, Room #101, Oakland, CA 94612
BID DATE: JUNE 26, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of Local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

MINOR CONCRETE, STRIPING, ADJUST IRON, SURVEY, TRUCKING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc.. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
 Estimator: Alan McKean
 Website: www.desilvagates.com
 An Equal Opportunity Employer



Is requesting quotes from qualified SBE/DVBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Fence, Drill and Blast Rock, Rock Crushing, AC Pavement, Signs and Striping, Instrumentation, Cement Deep Soil Mixing, Dewatering, Rebar, Well Installation, Rock Anchors, Hydroseeding, Misc. Metal, RCP, PVC Pipe, Ready Mix, Trucking, Survey, QA/QC, Security, Field Office, SWPPP

Seismic Remediation of Dam Embankment – Perris Dam

Riverside County, CA
Department of Water Resources
Contract No. C51484

SBE Goal: 25% with DVBE incentive

BID DATE: June 26, 2014 @ 11:00 a.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Steve Reiser

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or may be obtained from Department of Water Resources. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

Gallagher and Burk, Inc. is soliciting for M/WBES for the following project:
RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE ASHLAND, FAIRMONT TERRACE, AND FAIRVIEW AREAS OF ALAMEDA COUNTY
Specification No. 2255

OWNER: COUNTY OF ALAMEDA – PUBLIC WORKS AGENCY
 951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: JUNE 18, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION SITE MANAGEMENT, CRACK SEALING, ELECTRICAL, PAVING FABRIC, STRIPING, SURVEY/STAKING, TRUCKING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
 Estimator: Alan McKean
 Website: www.desilvagates.com
 An Equal Opportunity Employer

SBA Proposes Revisions to Size Standards

Size standards for Wholesale Trade and Retail Trade Industries to be reviewed.

The U. S, Small Business Administration (SBA) has proposed increasing small business size standards affecting businesses in 46 industries in North American Industry Classification System (NAICS) Sector 42, Wholesale Trade, and in one industry in Sector 44-45, Retail Trade. If they are adopted, nearly 4,000 more firms will become eligible for SBA's loan programs. The proposed rule was published in the Federal Register on May 19, 2014.

The proposed size standards would define the maximum number of employees a firm in these industries could have and still be a small business. The proposed revisions reflect changes in marketplace conditions.

SBA proposed to retain the current size standards for the remaining industries in those sectors. SBA reviewed all of the employee-based size standards for both sectors to determine whether the size standards should be revised or retained.

The SBA has also proposed to retain the current 500-employee size standard for federal



SUB-BID REQUEST ADS

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

SOUTH RESERVOIR DEMOLITION
(Divisions 00-04), Specification 2049A
Owner: EAST BAY MUNICIPAL UTILITY DISTRICT
375 11TH Street, Oakland
BID DATE: June 25, 2014 @ 1:30 P.M.

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

DEMOLITION, FENCING, STRIPING AND SIGNS, CONCRETE FLATWORK, ELECTRICAL, LANDSCAPING, HYDROSEEDING

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a **PREVAILING WAGE JOB**.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or at your local Builders Exchange, or may be reviewed and downloaded from the following site; <https://portal.ebmud.com/cbo/specifications/default.aspx> or may be obtained from the Owner. PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call at (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

Pacific States Environmental Contractors, Inc.
CAL LIC. NO. 723241
 11555 Dublin Boulevard • Dublin, CA 94568-2909
 Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Keith Donahue
 An Equal Opportunity Employer

MCCARTHY

343 Sansome Street, 14th Floor, San Francisco, CA 94104

Is requesting bids from all Certified/Qualified DBE and Material Suppliers for the following project:

6730 (DB 14062F) Parking Structures at Milpitas and Berryessa Stations
Milpitas & San Jose, CA
Requesting Bids: June 25, 2014 @ 2:00PM

Scope of work: The Silicon Valley Rapid Transit Authority is planning to construct two new parking structures, one at the proposed Milpitas Station in Milpitas, California and one at the proposed Berryessa Station in San Jose, California. The proposed 6-story Milpitas Station parking structure shall provide at least 1,200 parking spaces and the proposed 7-story Berryessa Station parking structure shall provide at least 1,150 parking spaces.

The Bid includes the following trades: Surveying, Concrete, Rebar, Masonry, Misc Metals, Metal Stairs, Cable Rail Systems, Expansion Joints, Waterproofing, Traffic Coatings, Sealants, Single Ply Roofing, Sheet Metal Flashings, Metal Canopies, Metal Doors, Overhead Coiling Grilles, Curtainwall & Storefront Systems, Drywall & Plaster, Tile, Flooring, Acoustical Ceilings, Painting, Anti-Graffiti Coatings, Signage, Toilet Accessories, Fire Extinguishers, Parking Control Equipment, Car Count Systems, Fire Protection, Plumbing, HVAC, Electrical, Low Voltage Systems, Earthwork, Soil Remediation, SWPPP, Deep Foundation System, Site Concrete, Asphalt Paving, Pavement Markings, Underground Utilities, AED, and Falcon Nests.

Applicable Contractor NAICS Codes are: 221310 - Water, Sewage and Other Systems; 237110 - Water and Sewer Line and Related Structures Construction; 237310 - Highway, Street, and Bridge Construction; 238110 - Poured Concrete Foundation and Structure Contractors; 238120 - Structural Steel and Precast Concrete Contractors; 238130 - Framing Carpentry Contractors; 238140 - Masonry Contractors; 238160 - Roofing Contractors; 238210 - Electrical Contractors; 238220 - Plumbing, Heating and Air Conditioning Contractors; 238290 - Other Building Equipment Contractors; 238310 - Drywall and Insulation Contractors; 238320 - Painting and Wall Covering Contractors; 238330 - Flooring Contractors; 238340 - Tile and Terrazzo Contractors; 238350 - Finish Carpentry Contractors; 238390 - Other Building Finishing Contractors; 238910 - Site Preparation Contractors; 238990 - All Other Specialty Trade Contractors; 532411 - Construction, Transportation, Mining and Forestry Machinery and Equipment Rental; 541370 - Surveying and Mapping Services; 561730 - Landscaping Services; 561990 - All other Support Services

Applicable Supplier NAICS Codes are: 423320 - Brick, Stone, and Related Construction Material Merchant Wholesalers; 423390 - Other Construction Material Merchant Wholesalers; 423490 - Surveying Equipment and Supplies Merchant Wholesalers; 423510 - Metal Service Centers and Other Metal Merchant Wholesalers; 423610 - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers; 423990 - Other Miscellaneous Durable Goods Merchant Wholesalers; 424930 - Flower, Nursery Stock, and Florists' Supplies Merchant Wholesalers; 444110 - Building Material and Supplies Dealer; 444120 - Paint and Wallpaper Stores; 444190 - Other Building Material Dealers

Applicable Professional NAICS Codes are: 541380 - Testing Laboratories; 541990 - All Other Professional, Scientific and Technical Services; 541620 - Environmental Consulting Services

Contact: Jay Yost at 916-786-3833 or jyost@mccarthy.com

This is a partially Federally funded project and is subject to a Project Labor Agreement.

100% Performance and Payment Bonds will be required from an approved surety for contracts over \$100,000.00.

Actual bond cost up to 1.5% of bid amount will be paid by McCarthy. Upon request, subcontractors will be required to provide evidence of their ability to provide the same within twenty-four (24) hours of bid.

Bid Bonds are required for values greater than \$200,000.

McCarthy Building Companies, Inc. is an equal opportunity employer.

All Bidders must be signatory to applicable trade union(s): Carpenters, Laborers and Cement Masons.

SHIMMICK | FCC | IMPREGILO JV

MEET & GREET

OUTREACH EVENT



Shimmick Construction Company, Inc. /FCC Construction S.A./Impregilo S.p.A, Joint Venture (SFI) is an equal opportunity Prime Contractor seeking quotes from subcontractors/suppliers for the following project:

at:
280 Pier T Lane /SFI Office Trailer
Long Beach, CA 90802

GERALD DESMOND BRIDGE REPLACEMENT PROJECT

Construction of a new 2000 ft cable stay main span bridge with approximately 3 miles of approach bridge structures for the Port of Long Beach. For more information about subcontracting please go to: www.sfigdb.com

Shimmick, FCC, Impregilo a JV will be hosting an outreach event to seek qualified sub-contractors/suppliers and encourage participation of certified, Underutilized Disadvantaged Business Enterprises (UDBE) to help attain the project goal of 11% UDBE in the following scopes:

Structural Steel, Asphalt Paving, Landscaping, Flat Work & Minor Concrete, Paintings & Coatings, Fencing & Guard Rail, Concrete Barrier, Barge/Tug, PCC Paving, Polyester Concrete Overlay, Overhead Signage, Disposal Construction Material, Maintenance Building, Lightweight Fill, Environmental Compliance, Aggregates, Falsework Material, Precast Deck Panels, Maintenance Equipment, Pipe Materials, Formwork, Precast Drainage Material, Misc Metals.



*Parking is Free

Please email Nancy @ nancy.nguyen@sfigdb.com to register for the event.

SFI, A Joint Venture is an Equal Opportunity Employer and actively requests bids from Underutilized Disadvantaged Business Enterprises (UDBE). The Project has an 11% UDBE goal. Items of work may be broken down into economically feasible packages to encourage participation. SFI, A Joint Venture intends to conduct itself in good faith with all firms for participation on this project. 100% Performance and Payment bonds with a surety company subject to approval of SFI, A Joint Venture. are required of subcontractors for this project. SFI, A Joint Venture will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the Project Labor Agreement (PLA) and to execute an agreement utilizing the latest SFI, A Joint Venture Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions.

This event will be held on:

June 27th, 2014
10:00 AM - 11:00 AM

SHIMMICK | FCC | IMPREGILO JV

SUB-BID REQUEST AD

Pacific States Environmental Contractors, Inc. is soliciting for all **DISADVANTAGED BUSINESSES ENTERPRISES (DBE)** and **(DBVE)**, and solicits them as a **SUB-CONSULTANT** or contractor or materials and/or suppliers and trucking quotations.

CONSTRUCTION HUMBOLDT COUNTY IN FORTUNA AT THE FORTUNA MAINTENANCE STATION AT 1924 SMITH LANE
CONTRACT NO. 01-496504 - 01-HUM-5711 PROJECT ID 0100000680
Owner: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION (CALTRANS)
BID DATE: June 18, 2014 @ 2:00 PM

We hereby encourage responsible participation of all (DBE) & (DVBE) Enterprises and solicit their subcontractor or material quotation for the following types of work including but not limited to:

Under Ground Utilities, Paving and Striping

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin Office or call 925-803-4333 x1537 for copies.

Pacific States Environmental Contractors, Inc.
CAL LIC. NO. 723241
 11555 Dublin Boulevard • Dublin, CA 94568-2909
 Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Cory Divers
EMAIL: cdivers@pacificstates.net
 An Equal Opportunity Employer

California Sub-Bid Request Ads

SKANSKA

Route 10/57 Separation Project
Caltrans Contract No.: 07-295004
District 07 on Route 10
DBE Goal: 7%
Bid Date: June 19, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Trucking, Street Sweeping, Equipment Rental, Lead Compliance Plan, Progress Schedule (Critical Path Method), Time-Related Overhead (WDAY), Construction Area Signs, Traffic Control System, Channelizer (Surface Mounted), Temporary Railing (Type K), Temporary Crash Cushion Module, Job Site Management, Prepare Water Pollution Control, Temporary Drainage Inlet Protection, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe, Remove Irrigation Facility, Street Sweeping, Temporary Concrete Washout, Treat Wood Waste, Remove Irrigation Facility, Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Remove Pavement Marking, Remove Asphalt Concrete Pavement (SQFT), Remove Asphalt Concrete Dike, Relocate Road Sign (Wood Post), Cold Plane AC Pavement, Remove Crash Cushion, Riser Sprinkler Assembly, Replace Base, Asphalt Rubber Stress Absorbing Membrane Interlayer (Sami-R), Crack Treatment, Hot Mix Asphalt, Superpave (Type A), Rubberized Hot Mix Asphalt, Superpave (gap Graded), Data Core, Place Hot Mix Asphalt Dike (Type F), Tack Coat, Drill And Bond (Dowel Bar), Furnish Laminated Panel Sign (Relocate Roadside Sign, Adjust Pull Box, (1?-Type A), Furnish Single Sheet Aluminum Sign, Furnish Single Sheet Aluminum Sign, Roadside Sign- Two Post, Install Sign, Install Roadside Sign Panel On Existing Post, Misc. Iron & Steel, Transition Railing, End Cap (Type C), End Anchor Assembly (type SFT), Alternative In-Line Terminal System, Alternative Flared Terminal System, Crash Cushion SCI 100 GM, Crash Cushion Compressor, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker (Non-Reflective, Retroreflective), Maintaining Existing Traffic Management System Elements During Construction, Temporary Microwave Vehicle Detection System, Modify Traffic Monitoring Station, Modify Ramp Metering System, Modify Automatic Vehicle Classification Station, Modify Signal & Lighting, Modify Signal, Mobilization.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: hamied.kazerooni@skanska.com

SKANSKA

Construct 4 Lane Highway on Route 15 - 76
Caltrans Contract No.: 11-257154
District 11 on Route 15, 76
DBE Goal: 10%
Bid Date: June 19, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

LEAD COMPLIANCE PLAN, PROGRESS SCHEDULE (CPM), CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, TYPE II & III BARRICADE, TEMP STRIPING, PAVEMENT MARKING (PAINT) & MARKERS, TRAFFIC PLASTIC DRUM, PORTABLE CHANGEABLE MESSAGE SIGN, TEMP RAILING (TYPE K), TEMP CRASH CUSHION MODULE, TEMP ALTERNATIVE CRASH CUSHION SYSTEM, PREPARE SWPPP, RAIN EVENT ACTION PLAN, STORM WATER SAMPLING AND ANALYSIS DAY, STORM WATER ANNUAL REPORT, TEMP EROSION CONTROL, TEMP CONSTRUCTION ENTRANCE, STREET SWEEPING, TEMP CONCRETE WASHOUT, TEMP FENCE (TYPE ESA), TEMP ARROYO TOAD FENCE, TREATED WOOD WASTE, PRE-MANUFACTURED BAT HOUSE, REMOVE OR ABANDON EXISTING FACILITIES, MAINTAIN ARROYO TOAD FENCE, RESET MAILBOX, RELOCATE OR ADJUST UTILITIES, MODIFY INLET, MODIFY SEWER MANHOLE, COLD PLANE ASPHALT CONCRETE PAVEMENT, REMOVE CONCRETE, CAP RISER, BRIDGE REMOVAL, CLEARING AND GRUBBING, DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, ROCK EXCAVATION (CONTROLLED BLASTING), STRUCTURE EXCAVATION, STRUCTURE BACKFILL, DITCH EXCAVATION, IMPORTED BORROW, SUBGRADE ENHANCEMENT GEOTEXTILE CLASS B2, LANDSCAPING & IRRIGATION, EROSION CONTROL, CLASS 2 AGGREGATE BASE, ASPHALTIC EMULSION (FOG SEAL COAT), SLURRY SEAL, HOT MIX ASPHALT-SUPERPAVE, PAVING ASPHALT (BINDER, GEO PAVEMENT INTERLAYER), GEOSYNTHETIC PAVEMENT INTERLAYER (PAVING FABRIC), DATA CORE, PLACE HOT MIX ASPHALT DIKE, PLACE HMA (MISCELLANEOUS AREA), TACK COAT, CONTINUOUSLY REINFORCED CONCRETE PAVEMENT, TEMP HAUL BRIDGE, PERMANENT STEEL CASING, CIDH CONCRETE PILING, CIDH CONCRETE PILING (ROCK SOCKET), STEEL SHEET PILING, PRESTRESSING CAST-IN-PLACE CONCRETE, STRUCTURAL CONCRETE, MINOR CONCRETE (MINOR STRUCTURE), CONCRETE SLOPE ANCHOR, FURNISH PRECAST PRESTRESSED CONC BULB-T GIRDER, ERECT PRECAST PRESTRESSED CONCRETE GIRDER, JOINT SEAL, BAR REINFORCING STEEL, FURNISH AND/OR INSTALL ALL SIGNS, TIMBER RETAINING WALL, ROCK STAIN, ALTERNATIVE PIPE CULVERT, TEMP CULVERT, SLOTTED PLASTIC PIPE, REINFORCED CONCRETE PIPE, BITUMINOUS COATED CORR STEEL PIPE, PERFORATED PLASTIC PIPE UNDERDRAIN, GRATED LINE DRAIN, ROCK SLOPE PROTECTION, CONCRETE (SLOPE PROTECTION), CONCRETE (DITCH LINING), SLOPE PAVING (CONCRETE), GABION, ROCK SLOPE PROTECTION FABRIC, MINOR CONCRETE (GUTTER), DETECTABLE WARNING SURFACE, MINOR CONCRETE (MISC CONST), PARKING BUMPER (PRECAST CONCRETE), MISC IRON AND STEEL, PVC SEWER PIPE, RECONNECT EXISTING SEWER LATERAL, TEMP SEWER BYPASS, STEEL CASING (SEWER), PRECAST PVC LINED CONCRETE MANHOLE, PRECAST CONCRETE MANHOLE, FIRE HYDRANT ASSEMBLY, AUTOMATIC AIR RELEASE AND VACUUM RELIEF VALVE, BLOW OFF ASSEMBLY, DUCTILE IRON WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CASING (WATER), TRENCHLESS CASING INSTALLATION, FENCEING, TUBULAR STEEL GATE, WILDLIFE PASSAGE WAY (TYPE M), TUBULAR HANDRAILING, CABLE RAILING, TRANSITION RAILING, ALTERNATIVE IN-LINE TERMINAL SYSTEM, CRASH CUSHION (REACT 9CBB), CONCRETE BARRIER - TYPE 60, CONCRETE BARRIER (TYPE 736), STRIPING & MARKINGS, ELECTRICAL, SIGNAL AND LIGHTING, TRAFFIC MONITORING STATION, CLOSED CIRCUIT TELEVISION SYSTEM.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: tom.mehas@skanska.com

RGW Construction Inc. is seeking all qualified White Men, White Women and Ethnic Minority-owned subcontractors and suppliers for the following project:

Main WWTP Engineers Road Widening - Spec SD-357
Owner: East Bay Municipal Utility District
Contracting Objectives: White Men 25%, White Women 9%, Ethnic Minorities (Men and Women) 25%
Engineer's Estimate: \$1,750,000 - \$2,250,000
Bids: June 25th, 2014 @ 1:30 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils (Tack Coat), Raise Iron-Utilities, Cold Plane, Landscaping (Biotreatment Soil), Hydroseeding, Signs Roadside, Concrete Curb & Sidewalk-Misc., Remove Existing Fence & New Fencing, Thermoplastic Traffic Stripe & Marking, Signal and Lighting (Removal & New), Surveyor, Water Truck, Sweeper and Trucker.

Scope of Work: Roadway excavation, subgrade and pavement installations, Sidewalk and curb work; utility work: installation of recycled water line, storm drains and fire water lines; electrical work: above and below grade electrical conduit, wiring installations for roadway lighting.

Plans and specifications for this project are available for viewing in our office or plans maybe obtained from the District at <http://www.ebmud.com/current-construction-bids>. Please contact Dave Czech at (925) 606-2400 david.czech@rgwconstruction.com.

RGW is willing to breakout any portion of work to encourage white men, white women and ethnic minority-owned business participation. Contact us for a specific item list.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

The Hartford Commits \$16 Million

Continued from page 1

entrepreneurs are to a strong economy and vibrant local communities. We are determined to help small businesses succeed by providing access to the funding and knowledge they need.”

Enabling today's small businesses to grow

Communities with HART is based on the premise that neighborhood businesses are the heart of healthy and vibrant local communities, yet these business owners often lack access to traditional loans. The ability to obtain financing can help them thrive.

In fact, according to Accion's 2013 microTracker survey,¹ Accion clients who received loans in 2011 report:

- **Sustainable businesses:** 97 percent remained open one-year post-loan.
- **Employment opportunities:** On average, businesses with employees report that they sustain or create nearly five jobs per business.²
- **Income Generation:** 47 percent said that their income from their small business met or exceeded expectations.
- **Desire to grow:** 75 percent borrowed to grow or stabilize business operations.

“Accion's partnership with The Hartford allows us to provide loans to small businesses that have the potential to make a positive difference in their communities,” said Gina Harman, CEO of the Accion U.S. Network. “Across the U.S., there are small business owners in the U.S. who can't access traditional loans to grow their businesses due to a lack of training and education, unavailability of small loans, or a short business track record. With support from Communities with HART, these obstacles can be overcome.”

Accion will manage the Communities with HART loan process, focusing on community-oriented businesses in low- and moderate-income areas that hire and source locally, deliver social value and make a positive difference in their neighborhoods.

During the initial phase of *Communities with HART*, The Hartford and Accion will focus on four markets: Chicago, Hartford, San Antonio and San Diego. As the initiative expands, the lending opportunities will be extended nationwide by the third year of the partnership.

In addition to increased access to capital, businesses will also have the opportunity to receive training and financial resources. As part of these efforts, business owners will also have access to The Hartford's Business Owner's Playbook, which is available free-of-charge to all business owners and features new, engaging content that provides valuable knowledge to aspiring and existing business leaders.

Business owners interested in learning more about *Communities with HART* can visit <https://us.accion.org/give-back/hartford> for more information and to apply.

Inspiring a new generation of small business leaders

As title sponsor, The Hartford will help bring JA's flagship *JA Company Program* curriculum to high school students across the country, featuring a new online learning component. The nationwide program offers groups of students the opportunity to launch their own small business while learning the basics of entrepreneurship, financial literacy and business success.

“The Hartford's investment in the JA Company Program plays a crucial role in re-conceptualizing the way we prepare students for the opportunities in today's complex global marketplace,” said Jack Kosakowski, president and CEO of Junior Achievement USA. “The new JA Company Program will spark the entrepreneurial spirit in our students by infusing technology, promoting contemporary teaching methodology, and providing young people opportunities to learn in ways that are both measurable and memorable.”

The Hartford has supported Junior Achievement of Southwest New England for 10 years. Since 2004, the company has reached nearly 9,000 students, engaged approximately 1,350 employees and contrib-

uted over \$1 million. In 2013, the local JA moved its headquarters to a 6,100 square-foot office space in Hartford, Conn. owned by The Hartford. The company renovated the property for JA and offers the space at below-market rates.

“*Communities with HART* extends The Hartford's decade-long relationship with JA,” said McGee. “Our employees will have the opportunity to volunteer to lead JA Company Program classes that inspire youth to become career self-starters.”

About The Hartford

With more than 200 years of expertise, The Hartford (NYSE: HIG) is a leader in property and casualty insurance, group benefits and mutual funds. The company is widely recognized for its service excellence, sustainability practices, trust and integrity. More information on the company and its financial performance is available at www.thehartford.com. Join us on Facebook at www.facebook.com/TheHartford. Follow us on Twitter at www.twitter.com/TheHartford.

About Accion U.S. Network

As the largest and only nationwide nonprofit micro- and small business lending network in the United States, we connect small business owners with the accessible financing and advice it takes to create or grow healthy businesses. Since 1991, the five members of Accion's U.S. Network have collectively made over 50,000 loans, totaling over \$406 million. Additionally, over 400,000 business owners across the nation have turned to Accion for financial and business advice via workshops, online tools, and one-on-one consultations. Globally, Accion (www.accion.org) is a pioneer in microfinance, reaching millions of individuals through its international network of partners. For more information visit usnetwork.accion.org.

About Junior Achievement USA® (JA)

Junior Achievement is the world's largest organization dedicated to giving young people the knowledge and skills they need to own their economic success, plan for their future, and make smart academic and

economic choices. JA programs are delivered by corporate and community volunteers, and provide relevant, hands-on experiences that give students from kindergarten through high school knowledge and skills in financial literacy, work readiness and entrepreneurship. Today, JA reaches 4.4 million students per year in 116 markets across the United States, with an additional 5.8 million students served by operations in 120 other countries worldwide. Visit www.ja.org for more information.

HIG-C

Some of the statements in this release may be considered forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. We caution investors that these forward-looking statements are not guarantees of future performance, and actual results may differ materially. Investors should consider the important risks and uncertainties that may cause actual results to differ. These important risks and uncertainties include those discussed in our 2013 Annual Report on Form 10-K, subsequent Quarterly Reports on Forms 10-Q, and the other filings we make with the Securities and Exchange Commission. We assume no obligation to update this release, which speaks as of the date issued.

From time to time, The Hartford may use its website to disseminate material company information. Financial and other important information regarding The Hartford is routinely accessible through and posted on our website at <http://ir.thehartford.com>. In addition, you may automatically receive email alerts and other information about The Hartford when you enroll your email address by visiting the “Email Alerts” section at <http://ir.thehartford.com>.

¹ *Accion 2013 microTracker survey methodology: Accion conducted a telephone survey among its clients in the U.S. who received loans in 2011. A total of 671 interviews were completed in Spring 2013.*

² *60 percent of Accion loan recipients report having employees. Of those businesses, each supports an average of 4.8 jobs, including the employer.*

Source: The Hartford

U.S. House Approves Transportation, Housing Measure

The GOP-controlled House on Tuesday passed a huge bill providing money for transportation and housing programs despite protests from Democrats that the \$105 billion measure shortchanges transit projects, Amtrak and rent subsidies for the poor.

The House passed the bill on a 229-192 vote, capping a busy day as lawmakers worked their way through the annual spending bills funding line-by-line agency budgets. It came hours after the Democratic-led Senate Appropriations Committee unveiled a \$158 billion measure funding the departments of Labor, Health and Human Services, and Education.

The Senate measure more than doubles, to \$1.9 billion, funding to care for the wave of unaccompanied immigrant children fleeing drug and gang violence in Central American countries like Guatemala and El Salvador. It also adds money for health research, Head Start and child care grants, as well as reviews of Social Security disability claims.

A Senate subcommittee approved the measure by voice vote, though Republicans oppose it for funding implementation of the new health care law. It rejects administration-sought cuts to heating aid and grants to nonprofit community action agencies that help the poor, and awards a sizable increase to community health centers.

And on Tuesday morning House panels gave back-to-back bipartisan approval to both a \$570

billion Pentagon spending bill and a \$34 billion measure funding the Energy Department, water projects and the Pentagon's nuclear weapons program. In approving the energy and water measure, lawmakers restored almost \$1 billion in cuts proposed by the Obama administration to Army Corps of Engineers projects. The GOP-led panel also pared back renewable energy programs backed by Obama and his Democratic allies while boosting spending to maintain the government's stockpile of nuclear weapons.

The defense funding measure backed up the Pentagon's efforts to retire the A-10 Warthog, the close air support aircraft that has a strong constituency in Congress. Rep. Jack Kingston, R-Ga., had offered an amendment to save the plane, shifting \$339 million from other accounts to keep the aircraft operating. But the amendment failed by a 23-13 vote. The vote is far from the final word on the plane as the panel's actions put it at odds with the House Armed Services Committee and the Senate.

The frenzy of activity involves the approximately \$1.1 trillion portion of the federal budget that's funded annually through 12 appropriations bills. These so-called discretionary programs would essentially be frozen at current levels, but as a practical matter face cuts as lawmakers deal with a spike in costs to care for unaccompanied immigrant children, battle Western wildfires and provide health care for veterans. A nearly \$3 billion drop in Federal Housing Administration receipts —

which are used to pay for spending elsewhere in the transportation and housing bill — has created problems not just for that measure but is having ripple effects through each domestic bill.

While senior lawmakers like Senate Appropriations Committee Chairwoman Barbara Mikulski, D-Md., are promising to get the troubled appropriations process back on track this year, the challenges should not be discounted. Mikulski is employing accounting maneuvers to squeeze an additional several billion dollars into the measures, which is creating a mismatch between the House and Senate bills.

For instance, the spending increases in the Senate's labor, health, and education bill are paid for with \$2.4 billion in additional cuts to as-yet-unspecified programs. Such “changes in mandatory programs” often are a relatively pain-free way of squeezing money into spending bills and are typically met with skepticism from GOP budget hawks.

The transportation and housing measure offers a vivid illustration of the gap between the GOP House and Democratic Senate. Obama's Senate Democratic allies have added \$2.4 billion on top of the House measure, providing \$550 million for a transportation grant program that dates to Obama's 2009 stimulus bill, additional funding for rent vouchers for the poor and full funding of Obama's \$950 million request for the HOME program, which helps state and local governments

build and rehabilitate affordable housing projects.

The House measure was opposed by most Democrats for shortchanging those programs. But the cuts were not as deep as last year, when the transportation and housing bill collapsed on the House floor.

Continued on page 9



“It provides inadequate funding for our country's highways and transportation infrastructure.”

Nita Lowey

SBA Proposes Revisions to Size Standards

Continued from page 5

procurement of supplies under its non-manufacturer rule because Wholesale Trade and Retail Trade NAICS codes and their small business size standards cannot be used for procurement of supplies. These proposed revisions primarily affect eligibility for SBA's financial assistance programs.

Comments can be submitted on this proposed rule on or before July 18, 2014, at www.regulations.gov, identified by the following RIN number: (RIN 3245-AG49). You may also mail comments to Khem R. Sharma, Chief, Office of Size Standards, 409 3rd St., SW, Mail Code 6530, Washington, DC 20416.

As part of an ongoing review of all size standards, SBA takes into account the structural characteristics of individual industries, including average firm size, startup cost and entry barriers, the degree of competition, and

small business share of federal government contracting dollars. This ensures that small business size definitions reflect current economic conditions and federal marketplace in those industries. Under the Small Business Jobs Act of 2010, SBA plans to continue its comprehensive review of all size standards for the next several years.

An SBA-issued White Paper entitled, "Size Standards Methodology," which explains how SBA establishes, reviews and modifies its receipts-based and employee-based small business size standards, can be viewed at <http://www.sba.gov/size>.

For more information about SBA's revisions to its small business size standards for various industry sectors, click on "What's New with Size Standards" on SBA's Web site at <http://www.sba.gov/size>.

Source: Orange County SBDC, SBA

Ruby Dee

Continued from page 2

"I was privileged to work on several civil rights cases with her and her husband Ossie Davis," the statement added. "She was as committed to social justice as she was to the screen and stage. She will be greatly missed."

You can read the full article here: www.sbeinc.com/cms.cfm?fuseaction=news_detail&articleID=731&pageId=25

Source: <http://www.nydailynews.com/entertainment/movies/ruby-dee-dead-91-article-1.1827040>

U.S. House Approves

Continued from page 8

"It provides inadequate funding for our country's highways and transportation infrastructure," said New York Rep. Nita Lowey, the top Democrat on the Appropriations Committee.

But Rep. Ed Pastor, D-Ariz., said the measure "is the best we can do" given the budget constraints facing lawmakers.

In two days of debate, the House made no significant changes to the bill. On Tuesday, Republicans jammed through an amendment by Jeff Denham, R-Calif., toughening a provision to block

a controversial California high-speed rail projects. On Monday, Rep. Ted Poe, R-Texas, who represents a Houston district, backed off an attempt to strip out language by a crosstown rival, Rep. John Culberson, R-Texas, that effectively blocks construction of a light rail line on the city's west side.

A familiar bipartisan coalition emerged to protect money-losing Amtrak routes from a move by Rep. Pete Sessions, R-Texas, to cut off funding for several long-haul routes where operating costs are more than double revenues.

Source: <http://enr.construction.com>

SUB-BID REQUEST ADS

RGW Construction Inc. is seeking all qualified Minority Owned Business and Women Owned Business Enterprises (MBE/WBE's) for the following three projects bidding to Alameda County:

Spec #2254 Resurfacing of Portions of Various Roadways in the Castro Valley Area of Alameda County

Engineer's Estimate \$ 2,000,000 - 60 working days

Spec #2255 Resurfacing of Portions of Various Roadways in the Ashland, Fairmont Terrace and Fairview Areas of Alameda County

Engineer's Estimate \$ 1,200,000 - 30 working days

Spec #2256 Resurfacing of Portions of Various Roadways in the Eastern Unincorporated Areas of Alameda County

Engineer's Estimate \$ 1,000,000 - 60 working days

All Three Projects bid on: June 18th, 2014 at 2:00pm Goals: MBE 15% - WBE 5%

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Crack Seal, Survey & Historical Monument, Thermoplastic Traffic Stripe, Detector Loops, SWPPP, Water Truck, Sweeper, and Trucker.

Scope of Work: Providing traffic control, water pollution control plan, AC base failure repair, sealing cracks, adjusting manholes, detector loops, striping & AC resurfacing.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or online www.ipdservices.com/clients/eastbay?ALCCO or contact Central Blue Print 510-276-3375. Contact Dave Czech 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

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SKANSKA

Route 138 Highway Widening
Caltrans Contract No.: 08-340104
District 08 on Route 2, 138
DBE Goal: 8%
Bid Date: July 3, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type II & III Barricade, Portable Changeable Message Sign, Temp Railing (Type K), Temp Crash Cushion Module, Alternative Crash Cushion System, Prepare SWPPP, Rain Event Action Plan, Storm Water Sampling and Analysis, Storm Water Annual Report, Temp Erosion Control, Temp Construction Entrance, Street Sweeping, Temp Concrete Washout, Temp Fence (Type ESA) Treated Wood Waste, Remove Mailbox, Cold Plane Asphalt Concrete Pavement, Remove Concrete, Bridge Removal, Clearing and Grubbing, Develop Water Supply, Roadway Excavation, Rock Excavation (Controlled Blasting), Structure Excavation, Structure Backfill, Landscaping, Erosion Control, Class 2 Aggregate Base, Asphaltic Emulsion (Fog Seal Coat), Hot Mix Asphalt-Superpave, Data Core, Place Hot Mix Asphalt Dike, Place HMA (Miscellaneous Area), Tack Coat, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Minor Concrete (Minor Structure), Joint Seal, Bar Reinforcing Steel, Reinforced Concrete Pipe, Corrugated Steel Pipe, Rock Slope Protection, Slope Paving (Concrete), Rock Slope Protection Fabric Minor, Concrete (Gutter), Minor Concrete (Misc Const), Fencing, Cable Railing, Transition Railing, Alternative In-Line Terminal System, Concrete Barrier - Type 60, Concrete Barrier (Type 736), Striping & Marking, Electrical, Signal and Lighting, Traffic Monitoring Station, Asbestos Compliance Plan, Biologist, Obliterate Surfacing, Remove Traffic Stripe, Remove Concrete Box Culvert, Salvage Guardrail, Reconstruct Rock Slope Protection, Reconstruct USFS Monument Sign Structure, Roadside Signs, Polyester Concrete Overlay, Shoulder Backing, Rumble Strip, Prime Coat, Soil Nail Driven Pile, Structural Concrete, Concrete Surface Texture, Structural Signs, Stain Galvanized Surface, Prepare and Stain Concrete, Welded Steel Pipe Casing, Pre/Post Construction Surveys, Jack and Bore, Survey Monument, Midwest Guardrail, Pipe Hand railing, Cable Railing, Thermoplastic Stripe, Changeable Message Sign System, Flashing Beacon System.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449
Email: joe.sidor@skanska.com

Homeless Veterans

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"Thanks to California voters thousands of brave veterans, men and women who risk their lives, limbs and futures for our country, can now have a safe and supportive home for themselves and their families. The passage of Proposition 41 will provide veterans with a home where they can recover from their injuries and get the services they need to transition back to their pre-war lives, putting California at the forefront of the nation's efforts to end veteran homelessness and to help veterans receive affordable housing. We would like to thank leaders throughout the state who made this possible, especially Assembly Speaker Emeritus John A. Pérez, Speaker Toni Atkins, and the Democratic and Republican state parties, as well as several leading veterans and housing organizations, business leaders and labor unions."

According to the yesonprop41forvets.org homepage, 65.4 percent of California voters were in favor of the proposition.

The proposal is said to have faced no organized opposition, and had the support of multiple lawmakers, including new Assembly Speaker Toni Atkins—who in her first address named homeless veterans as a top priority.

"This is really about providing affordable housing and housing for veterans who have earned it," Atkins told Scoop San Diego. "And in particular, what's so important about this is this ballot measure focuses exclusively on veterans."

"These veterans have served our country. We cannot allow them to be homeless. I thank the voters for doing the right thing."

Source: © Copyright 2014 - DiversityInc.

Public Legal Notices

SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT

INVITATION TO BID FOR CONSTRUCTION OF HAYWARD MAINTENANCE COMPLEX PROJECT BUILDING FOUR DEMOLITION

CONTRACT NO. 01RQ-140

NOTICE IS HEREBY GIVEN that sealed Bids will be received until the hour of 2:00 p.m., Tuesday, July 15, 2014, at the District Secretary's Office, 23rd Floor, 300 Lakeside Drive, Oakland, California 94612 (mailing address: P.O. Box 12688, Oakland, California, 94604-2688) for Construction of Hayward Maintenance Complex Project Building Four Demolition, Contract No. 01RQ-140. Such Bids will be opened publicly and announced at the said hour and date in the 23rd Floor Conference Room No. 2382T, Kaiser Center Building, 300 Lakeside Drive, Oakland, California. Bids will thereafter be accepted or rejected by the District. The Bidders are responsible to ensure their Bids are received at the time and location specified.

The time for receipt of Bids may be extended by the District's General Manager, or authorized representative, from the above-stated Bid Opening date. Notice of such extension will be published at least once in a newspaper of general circulation in the District, which publication will be at least ten (10) Days before Bids are formally received and opened.

MICRO SMALL BUSINESS ENTITY (SBE) SET-ASIDE CONTRACTS: BIDDERS ARE HEREBY NOTIFIED THAT BIDS MAY ONLY BE SUBMITTED BY FIRMS CERTIFIED AS A MICRO SMALL BUSINESS ENTITY (MSBE) UNDER THE DISTRICT'S SMALL BUSINESS DISADVANTAGED BUSINESS ENTERPRISE PROGRAM ELEMENTS (SBE ELEMENTS).

AN MSBE IS A SMALL BUSINESS ENTITY (SBE) CERTIFIED BY BART, WHOSE AVERAGE ANNUAL GROSS RECEIPTS (INCLUDING THOSE OF ITS AFFILIATES) FOR THE PREVIOUS THREE FISCAL YEARS DO NOT EXCEED \$10 MILLION. IN ADDITION, THE FIRM SHALL MEET THE SMALL BUSINESS ADMINISTRATION (SBA) SIZE STANDARD FOR THE SPECIFIC NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) CODE FOR WHICH THE FIRM HAS REQUESTED CERTIFICATION. ANY FIRM SEEKING TO BE CERTIFIED AS AN SBE SHALL COMPLY WITH BART'S SBE CERTIFICATION PROCESS DETAILED IN BART'S WEBSITE WWW.BART.GOV/OCR.

BIDDERS' ATTENTION IS DIRECTED TO THE INSTRUCTIONS TO BIDDERS PARAGRAPH 7.K AND SUPPLEMENTARY CONDITIONS ARTICLE SC7 WHICH SET FORTH THE DISTRICT'S SBE ELEMENTS. INQUIRIES REGARDING THE DISTRICT'S SBE ELEMENTS SHALL BE DIRECTED TO THE DISTRICT'S OFFICE OF CIVIL RIGHTS, 300 LAKESIDE DRIVE, 18TH FLOOR, OAKLAND, CA 94612, TELEPHONE (510) 464-6100, OR TO BART'S WEBSITE, WWW.BART.GOV/OCR.

Bidders may obtain information on the status of the Award of this Contract by checking the BART website: <http://www.bart.gov/about/bod/meetings.aspx> for Contracts scheduled to be presented by staff to the BART Board for Award consideration.

The Work includes:

Mobilization, earthwork, building demolition, differing site conditions, site preparation, traffic control and maintenance during construction, removal and disposal of excess material, and clean-up site after construction.

The estimated value of this Contract is

\$800,000.00 to \$950,000.00.

Although there is no Disadvantaged Business Enterprise (DBE) or Small Business Entity (SBE) Participation Goal for this Contract, Bidders are encouraged to take all steps necessary to provide an equal opportunity for DBEs and SBEs to participate.

A pre-Bid meeting and site tour will be held on Wednesday, June 25, 2014. The pre-Bid meeting and site tour will convene at 10:00 a.m. at the District's Offices, in Conference Room No. 1500, 15th Floor, 300 Lakeside Drive, Oakland, CA. At the pre-Bid meeting, the District's DBE participation policy as well as the SBE Elements will be explained. A conducted inspection tour of the Jobsite will immediately follow the pre-Bid meeting. Interested prospective Bidders are requested to confirm their intention to attend by notifying the District's Contract Administrator Gloria Abdullah-Lewis, telephone 510-464-6547 prior to the date of the scheduled pre-Bid meeting and site tour.

Bids shall be submitted in accordance with, and subject to, the conditions contained in the Instructions to Bidders contained in the Contract Book to which prospective Bidders are referred.

Bid Documents may be examined at certain public and private plan rooms. Bid Documents may also be examined free of charge at the District's Offices on or after June 5, 2014. The location of these plan rooms and the District's Offices may be obtained by calling the District's Contract Administrator at the telephone number set forth above.

Bid Documents may be obtained from the District Secretary's office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, California 94612, or by mail at P.O. Box 12688, Oakland, California 94604-2688. Documents requested by mail will be packaged and sent postage paid. Requests must be accompanied by either cash, check, or postal money order drawn in favor of the San Francisco Bay Area Rapid Transit District in the following amount, which includes any applicable sales tax, and is not refundable:

Contract Book and Contract Drawings (Includes forms for submittal of Bids)... \$50.00

BART Facilities Standards, Standard Specifications, Release R2.1.2, dated Oct. 2011 (BFS) [PROJECT MANAGER TO INDICATE THE BFS VERSION USED FOR THE CONTRACT SPECIFICATIONS AND DATE OF SUCH BFS VERSION]:

BFS Compact Disc (CD) ...\$ 20.00

Full Size Drawings, per sheet... \$ 2.50

Copies of BART Facilities Standards, Standard Specifications, Release R2.1.2 Oct. 2011 may be purchased as described above or may be downloaded from the District website: www.bart.gov.

Copies of the Standard Specifications of the Department of Transportation, State of California, dated May 2006, can be purchased at the Caltrans Office, located at 1900 Royal Oaks Drive, Sacramento, California, telephone (916) 654-2852 or by written request to: Department of Transportation, Publication Unit, 1900 Royal Oaks Drive, Sacramento, CA 94815 or by visiting the following website, www.dot.ca.gov.

Bidders are informed that all of these documents will be required in the preparation of Bids. Each Bid shall be on a prescribed Bid Form and shall be for the entire Contract including all Bid Items.

The District may reject any and all Bids.

At the time of Contract Award, the Bidder must have a valid California State Contractor's license, classification A or B or C-21, and be in

good standing with the Contractors' State License Board. If the Bidder is a joint venture, each of the joint venturers must have a current, active license in good standing to act separately in the capacity of a Contractor within the State, in accordance with Section 7029 and 7029.1 of the State Business and Professions Code or the Bid may be rejected. Also, if the Bidder is a Joint Venture, the Bidder may submit its valid State Contractor's license number, classification, and expiration date with the Bid but shall submit such information no later than 2 PM on Friday of the week following the date of Bid opening to the Contract Administrator at the address indicated in the Instructions to Bidders. Any Bid submitted by a specialty Contractor must be in compliance with Section 7059 of the State Business and Professions Code.

All work shall be performed in accordance with the Laws of the State of California.

Special attention is directed to Division 2, Part 7, Chapter 1, Article 2 of the State Labor Code concerning wages. Contractor and each Subcontractor shall pay to all workers employed on the Work not less than the prevailing rate of wages as determined by the Director of the State Department of Industrial Relations or set out in the wage determination of the U.S. Secretary of Labor, whichever is higher. Pursuant to Section 1773 of the State Labor Code, the District has obtained from the Director of the State Department of Industrial Relations the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work in the locality(ies) in which the Work is to be performed and has copies available upon request from BART Procurement Department, 300 Lakeside Drive, 17th Floor, Oakland California 94612. The wage determination of the U.S. Secretary of Labor is attached hereto following Supplementary Conditions Article SC10. For a craft or classification not shown on the general prevailing wage determinations, Contractor may be required to pay the wage rate of the most closely related craft or classification shown in such determinations for Contract Work or request a wage determination from the State Department of Industrial Relations for the craft or classification.

This Contract is subject to a financial assistance contract between the District and the United States Department of Transportation. This Contract is partially funded under a grant from the Federal Transit Administration (FTA). Attention is directed to the Bid Form where all Bidders and certain proposed Subcontractors and subsuppliers will be required to certify that they and any such proposed Subcontractors and subsuppliers have not been debarred, suspended or declared ineligible to participate in U.S. Government contracting activity. Contractor will be required to comply with all applicable Equal Employment Opportunity Laws and Regulations.

Attention is directed to the Bid Form where all Bidders and any proposed Subcontractors or subsuppliers of any tier receiving an amount in excess of \$100,000 under this Contract will be required to execute the "Certification Regarding Lobbying". The Bidder is responsible for forwarding all such Certifications to the District within the time frame specified in the Instructions to Bidders.

Special attention is directed to General Conditions Article GC7.1.2 outlining Contractor's responsibilities for affirmative action relating to Fair Employment Practices.

This Contract is subject to Alameda County Affirmative Action Requirements, Equal Employment Opportunity Area Plans.

The District hereby notifies all Bidders that it will affirmatively ensure that in regard to any Contract entered into pursuant to this Invitation to Bid, MSBEs will be afforded full opportunity to

submit Bids in response to this invitation and will not be discriminated against on the basis of race, color, sex, or national origin in consideration for an award.

The San Francisco Bay Area Rapid Transit District, in accordance with Title VI of the Civil Rights Act of 1964, 78 Stat. 252, 42 USC 2000d to 2000d-4 and Title 49, Code of Federal Regulations (CFR), Department of Transportation, Subtitle A, Office of the Secretary, Part 21, Nondiscrimination in Federally-Assisted Programs of the Department of Transportation, issued pursuant to such Act, hereby notifies all Bidders that it will affirmatively ensure that in any Contract entered into pursuant to this advertisement, minority business enterprises will be afforded full opportunity to submit Bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

The Contractor and its Subcontractors shall not discriminate on the basis of race, color, national origin, or sex in the performance of the Contract. The Contractor and its Subcontractors shall comply with the applicable requirements of 49 CFR Part 26 in the performance of the Contract. Failure to comply with these requirements by the Contractor is a material breach of the Contract and may be subject to sanctions, including termination of the Contract, as appropriate.

Bidders' attention is directed to the Supplementary Conditions which set forth the District's DBE participation policy including the SBE Elements for this Contract. Inquiries regarding the DBE participation policy shall be directed to the District's Office of Civil Rights at the address for the District indicated in this Invitation for Bids, or at telephone (510) 464-6100.

Bidders' attention is directed to the Instructions to Bidders Paragraph 7.J entitled Financial Contribution Limitations. This Paragraph details Bidder's responsibility for complying with BART Board of Directors Rule regarding financial contribution limitations.

Bidders' attention is directed to General Conditions Article GC9.7.1.1 which permits the substitution of securities by Contractor for any monies retained by the District to insure performance under this Contract.

Bidder's attention is directed to the Declaration of Eligibility as a Micro Small Business Entity (MSBE), which is included in the Bid Form.

Each Bid shall be accompanied by a Bidder's Security equal to at least ten percent (10%) of the total Bid which shall remain in full force and effect for the period of time stated in the Instructions to Bidders, Paragraph 14.C Time of Award. The Bidder's Security must be in the form of cash, a cashier's check, a certified check, a Bidder's Bond, or a combination thereof. The Bidder to whom the Contract is awarded shall furnish specified Certificates of Insurance." Such Bidder shall furnish a Performance Bond and a Labor and Materials Bond (Payment Bond), each in an amount not less than one-hundred percent (100%) of the Contract Price. Bonds shall be on forms provided by the District and shall be executed as surety by a corporation or corporations authorized to issue surety bonds in the State of California, as an admitted surety insurer and acceptable to the District.

Dated at Oakland, California, this 2nd day of June 2014.

/s/ Jacqueline R. Edwards

For Kenneth A. Duron,
District Secretary
San Francisco Bay Area
Rapid Transit District
6/12/14
CNS-2630411#
SMALL BUSINESS EXCHANGE

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Contract No. 2303J
(ID No. FCE14121)
24TH STREET URBAN VILLAGE**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on July 2, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at the intersections of 24th and Castro Streets, 24th and Noe Streets, and 24th and Church Streets and includes bulbouts, traffic signals, grinding and paving of crosswalks with duratherm, AWSS work, drainage work, site furnishings, and all related and incidental work. The time allowed for completion is 60 consecutive calendar days. The Engineer's estimate is in excess of \$450,000. For more information, contact the Project Manager, John Dennis at 415-558-4495.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet

the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **June 16, 2014; 3:00 p.m.**, at 30 Van Ness Avenue, 5th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

6/12/14
**CNS-2632197#
SMALL BUSINESS EXCHANGE**



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Contract No. 3091V
(ID No. FCE13107)
PORTSMOUTH SQUARE
PARK RESTROOM RENOVATION**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on June 25, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at 733 Kearny Street at Portsmouth Square Park and consists of hazardous materials abatement; demolition; new restroom building structure; site improvements; and all appurtenant work as required in drawings and specifications. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is in excess of \$1,000,000. For more information, contact the Project Manager, Marvin Yee at 415-581-2541.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **18% LBE**. Call Finbarr Jewel at 415-554-8360 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out

of 100 points to be deemed responsive. Given the advertisement period will be less than 15 days, all Bidders will receive 15 points which would have been given for attending the pre-bid conference. Bidders are encouraged to attend the pre-bid conference to review changes on RE-Bid documents. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **June 18, 2014; 9:00 a.m.**, at 30 Van Ness Avenue, 5th Floor Main Conference Room, SF.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

6/12/14
**CNS-2632256#
SMALL BUSINESS EXCHANGE**



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Contract No. 7790A(R)
(ID No. FCA14091)
SAN FRANCISCO PUBLIC LIBRARY
TEEN CENTER RENOVATION WORK**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on June 25, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract is for the renovation of the Teen Center at the SF Main Library, 100 Larkin St, San Francisco, CA 94102 and includes, selective demolition; design build work to furnish and install fire alarm and sprinkler systems; extensive interior renovation to provide for new office space, restroom, sound booth, video recording studio, carpet garden and meeting spaces; and related electrical, plumbing and mechanical work and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 219 consecutive calendar days. The Architect's estimate is in excess of \$1,900,000. For more information, contact the Project Manager, Michelle Lee at 415-557-4718.

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **21% LBE**. Call Romulus Asenloo at 415-581-2320 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet

the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A Pre-Bid Meeting will be held on June 13, 2014 at 1 p.m. in the Koret Auditorium in the San Francisco Main Library lower level, 100 Larkin St, San Francisco, CA 94102.

A Site Walk-Through will be held following the Pre-Bid Meeting. Bidders are reminded that a City Representative must be present to review areas of construction.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no

contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

6/12/14
**CNS-2632265#
SMALL BUSINESS EXCHANGE**

Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN DIEGO

ADVERTISEMENT FOR PREQUALIFICATION OF CONTRACTOR (NO SUBCONTRACTOR BIDS REQUESTED AT THIS TIME)

Subject to conditions prescribed by the undersigned, Prequalification Questionnaires from Contractors licensed as follows:

B – General Contractor

are invited for the following work:

Temporary MRI Cassette and Office Trailer
UNIVERSITY OF CALIFORNIA,
SAN DIEGO
Project No. 4825/A4S-1094
Estimated Construction Cost: \$450,000
(including purchase of Office Trailer)

PROJECT DESCRIPTION:

The University seeks Contractors with demonstrated experience in purchasing, preparing infrastructure for, picking and placing and final connect for modular buildings (note: MRI Cassette is supplied by others). Specific experience requirements include: construction of site utilities and the phasing required to prevent interrupt of service for adjacent structures, previous work with picking and placing modular buildings.

Project Duration is expected to be three months: for site preparation, construct slabs, prepare site utilities, pick, place and hook-up modularity, final landscape and parking striping.

The Contractor shall have demonstrated annual business revenue of at least \$1,200,000 for each and every one of the last five (5) consecutive years. The

Contractor must have demonstrated experience on a minimum of three (3) comparable projects with the Contractor providing services as General Contractor within the last ten (10) years. Projects should have possessed the following construction challenges: construction on a hospital site with limited staging area, construction adjacent to an operational facility with patients.

To view and download Prequalification Questionnaires go to www.fdc.ucsd.edu and click on the project. Scroll to the bottom of the page to Prequalification Documents and click to open each file.

Prequalification Questionnaires will be received only at the following address:

FACILITIES DESIGN & CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SAN DIEGO
10280 N. Torrey Pines Road, Ste. 465
Contracts Department (MC 0916)
La Jolla, CA 92037
Attention: Andrew Hoge

No Prequalification Questionnaires will be received after 4:00 P.M., Thursday, June 19, 2014.

Confidentiality of the information provided will be respected to the extent permitted by law.

Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All information requested in these forms must be provided in order to be considered "responsive" to the requirements of the prequalification. The University contacts are Barbara Anderson, Project Manager (858-967-6464) or Rhonda Mitchell, Contracts Manager, Facilities Design & Construction (858)

822-3126.

A mandatory Prequalification Conference will be conducted on **Tuesday, June 10 at 11:00, 2014**, at Facilities Design and Construction, 10280 N. Torrey Pines Rd., Ste 466, Large Conference Room, La Jolla, CA 92037. Campus maps can be found at <http://maps.ucsd.edu>.

Attendance at the Prequalification Conference is mandatory for Contractors attempting to become prequalified to bid on this specific project.

Metered parking spaces are available (for up to 2 hours) in the service yard/shuttle stop parking lot and underground parking area of Torrey Pines Center South. **Please allow ample time to secure parking. Contractors must be present for the entire conference.**

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE's) and is committed to promote a diverse pool of firms for our building programs. Potential bidders will be required to submit their small business outreach plan to the University as part of the prequalification process.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA

CITY OF LODI

NOTICE IS HEREBY GIVEN, that the City of Lodi has established a proposed Overall Three Year Disadvantaged Business Enterprise (DBE) Goal for FTA-assisted projects of **2.75%**, for Federal Fiscal years 2014/15, 2015/16, and 2016/17.

The DBE Goal is applicable to DOT (FTA)-assisted contracting opportunities scheduled to be awarded during the period of October 1, 2014 through September 30, 2017. The City of Lodi's proposed Three Year Goal and its rationale (developed in response to U.S. Department of Transportation's Disadvantaged Business Enterprise Program Regulations published under Title 49 CFR Part 26) are available for inspection for thirty (30) days following the date of this Notice from 7:30am to 5:30pm Pacific Standard Time, Monday through Thursday at City of Lodi's Public Works Department.

Location:
Lodi City Hall
Public Works Department
221 West Pine Street
Lodi, CA 95240

Attn: Ms. Julia Tyack
DBE Liaison Officer
(209)333-6800 ext. 2076
jtyack@lodi.gov

Comments regarding the Goal will be accepted for forty-five (45) days from the date of this Notice. Comments can be forwarded to Ms. Julia Tyack, DBE Liaison Officer, at the above stated address, phone number, and email; or to Mr. Derrin Jourdan, Civil Rights Specialist, FTA Region IX, 201 Mission Street Suite 1650, San Francisco, CA 94105-1926.

Subscribe to the SBE Weekly Newspaper

Choose an option that meets your needs...

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*** Options include no more than 3 sub-categories per subscription**

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Search Words: _____

Location(s) (optional): _____

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[You can also Fax your subscription form to us at \(415\) 778-6255](tel:(415)778-6255)

• I would like to receive bid updates by

Internet (login information will be emailed) Fax Email

• Please choose the general category:

Construction Business Services
 Professional Services Commodities

(You will be sent a list of sub-categories from which to choose.)

List location(s) of where your company will work:

Company Name: _____

Contact: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Email: _____

Check Enclosed Charge (circle one) VISA/MC/AMEX

Account #	Exp. Date
_____	_____

Public Legal Notices



UCLA

ADVERTISEMENT FOR PREQUALIFICATION (GENERAL CONTRACTOR)

The following is a summary of a full Advertisement for Prequalification (General Contractor) posted on the UCLA Capital Programs Website (www.capital-programs.ucla.edu/Contracts/ProjectsCurrentlyBidding). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

Project Name: Carnesale Fitness Center

Project Number: 947494.01

General Description of Work:

Conversion of an existing shell space into a student fitness center. **Refer to website for complete description.** www.capitalprograms.ucla.edu/

Prequalification Documents Available at: www.uclaplanroom.com

Prequalification Document Submittal Locations:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

or

UCLA Planroom website
www.uclaplanroom.com

Dates:

Prequalification Document Availability:
June 11, 2014

Mandatory Prequalification Conference:
June 18, 2014

Beginning promptly at 10:00 a.m.
(THERE IS NO GRACE PERIOD)

Prequalification Submittal Deadline:
3:00 p.m., June 25, 2014

License Requirement:

B-License (General Building)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

Visit SBE Website
www.sbeinc.com



UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

ADVERTISEMENT FOR BIDS

UC Irvine Medical Center invites sealed bids for a lump sum contract for **BLDG. 1A ELEVATOR MODERNIZATION, PROJECT NO. 994634**, at UCIMC in Orange, CA.

DESCRIPTION: Complete modernization and new interior finishes for (4) elevators in the lobby of University Hospital Tower plus HVAC upgrades in the elevator equipment room. Project Completion Time: 150 Calendar Days. Fast track project requiring a minimum of 2 working shifts per day, 5 days per week to complete the project on schedule.

EST. CONSTRUCTION COST: \$825,000

BID DOCS AVAIL: 2:00pm, 6/13/14 at American Reprographics Co., Cost Mesa, CA 714-751-2680. Planrooms: F.W. Dodge 626-932-6120 or Reed 800-424-3996.

BIDDER QUALIFICATIONS: Must have completed a minimum of three projects within the past 5 years with the following criteria: (1) Elevator Modernization project in a fully operational OSH-PPD 1 Facility with a minimum \$800,000 in construction cost; (1) Elevator Modernization project with a schedule under 150 days and a minimum construction cost of \$400,000; and (1) Elevator Modernization project with a minimum cost of \$400,000 and working in multiple shifts. **Bidders not meeting the qualifications in the Contract Documents will not be eligible for award.**

LICENSE REQ: Current and active "C11" Elevator Contractor's license.

Bid Submittal Req: Sealed Bids due 2:00PM, 7/3/14 at: UCIMC Planning Administration, Bldg. 27, Rm 136, UCI Medical Center, 101 The City Drive South, Orange, CA 92868. Bids will be opened at: **2:05PM, 7/3/14**, Bldg. 27, Rm 134, UCI Medical Center, 101 The City Drive South, Orange, CA 92868. Contract will be awarded to lowest responsive bidder.

MANDATORY PRE-BID CONF: Tuesday, 6/17/14 Pre-Bid Conference and Site Visit promptly at 10:30AM at UCIMC Bldg. 3, Room 101, 101 The City Drive S., Orange, CA 92868.

REQ'D BID SECURITY: 10% bid security. Surety issuing bid bond shall be an admitted surety insurer (as defined in the CA Code of Civil Procedure Section 9951.120) at bid deadline.

ADD'L REQS: Successful Contractor and subs must follow nondiscrimination req's in Bid Docs and pay prevailing wages at location of Work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

Contact Kim Kerwin at 714-456-5735, khou@uci.edu or Elita Dao at 714-456-8842, ecjohnso@uci.edu.

For other opportunities:
<http://www.healthaffairs.uci.edu/planning-administration/>

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358409-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358731-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358745-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358332-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358640-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358187-00
<p>Fictitious Business Name(s): Cafe Capriccio Address 2200 Mason Street, San Francisco, CA 94133 Full Name of Registrant #1 Gerardo Gay Meza Address of Registrant #1 331 Amazon Avenue, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 5/16/2014</p> <p>Signed: Gerardo Gay Meza</p> <p>This statement was filed with the County Clerk of San Francisco County on 5/16/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 5/16/2014</p> <p><u>5/22/14 + 5/29/14 + 6/5/14 + 6/12/14</u></p>	<p>Fictitious Business Name(s): 1.) Ethically Enchanted 2.) Joules 3.) Salon de Joules 4.) Custom Wedding Bands</p> <p>Address 210 Post Street, Suite 914, San Francisco, CA 94108 Full Name of Registrant #1 Dimitria Koumarnetos Address of Registrant #1 145 Meadowcroft Dr., San Anselmo, CA 94960</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/1/2014</p> <p>Signed: Dimitria Koumarnetos</p> <p>This statement was filed with the County Clerk of San Francisco County on 6/5/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 6/5/2014</p> <p><u>6/12/14 + 6/19/14 + 6/26/14 + 7/03/14</u></p>	<p>Fictitious Business Name(s): Hititup Address 28 Minerva Street, San Francisco, CA 94112 Full Name of Registrant #1 Fast N Fresh LLC (CA) Address of Registrant #1 28 Minerva Street, San Francisco, CA 94112</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/5/2014</p> <p>Signed: Sami Akhavan Rad</p> <p>This statement was filed with the County Clerk of San Francisco County on 6/5/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 6/5/2014</p> <p><u>6/12/14 + 6/19/14 + 6/26/14 + 7/03/14</u></p>	<p>Fictitious Business Name(s): K9 Rockstars Address 411 Paris Street, San Francisco, CA 94112 Full Name of Registrant #1 Andrea L. Dillback Address of Registrant #1 411 Paris Street, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/1/2014</p> <p>Signed: Andrea Dillback</p> <p>This statement was filed with the County Clerk of San Francisco County on 5/13/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. 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The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Melissa Ortiz Deputy County Clerk 5/30/2014</p> <p><u>6/12/14 + 6/19/14 + 6/26/14 + 7/03/14</u></p>	<p>Fictitious Business Name(s): ANIMA PSYCHOTHERAPY Address 1728 Union Street, Suite 304 San Francisco, CA 94123 Full Name of Registrant #1 Jennifer Caplan Address of Registrant #1 9A Marion Avenue, Sausalito, CA 94965</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Jennifer Caplan</p> <p>This statement was filed with the County Clerk of San Francisco County on 5/5/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 5/5/2014</p> <p><u>5/15/14 + 5/22/14 + 5/29/14 + 6/5/14</u></p>

Access to Capital

SMALL & MINORITY BUSINESS

Loans Are Growing Too Slowly for Impatient Bank Execs and Investors

by Andy Peters and Chris Cumming

All the evidence is there that loan demand is poised to strengthen gradually. But banks and their investors are hungry for far more.

Six years after the meltdown, what they crave are blow-out, record-setting periods of loan growth, preferably at double-digit percentage rates.

That was clear at Morgan Stanley's Financials Conference in New York on Tuesday, when Betsy Graseck, one of the firm's banking analysts, asked the audience members what would cause them to increase their holdings of Wells Fargo (WFC). The winner of her multiple-choice question? Accelerated loan growth, which beat out such shareholder-friendly responses as increased dividends or stock buybacks.

Later, Graseck asked the crowd of investors what would drive Regions Financial's (RF) stock price this year. Same answer: loan growth.

"We have a theme from the conference," Graseck exclaimed. "Everyone wants loan growth!"

Whether that kind of growth is going to happen soon is anyone's guess. But banks seem desperate to deliver. Richard Davis, the chairman and chief executive at U.S. Bancorp (USB) in Minneapolis, said strong commercial demand could be the start of a turnaround that will result in loan growth of 9% to 10% a year, up from the company's current average of roughly 6%.

"That's what we had before. That won't be that hard," Davis said. Commercial and industrial borrowers are a "bellwether for informed opinion" on the economy, and they have been investing in their own businesses, he said.

Annual growth of 9% to 10% "isn't unreasonable when the world is back to some form of normalcy," Davis said, though he was unspecific about when he thought that would be.

Davis' optimism has some merit. The \$371 billion-asset company reported 1.3% loan growth in the first quarter, compared with the previous quarter, and 6% growth year over year. Wholesale banking and commercial real estate loans led the charge.



SOME BULLISH, OTHERS NOT SO MUCH: Increased demand for C&I borrowers is a "bellwether" for the economy, U.S. Bancorp CEO Richard Davis (left) says. However, small businesses are "not demanding credit like we would like," Regions CFO David Turner says. And "an increase in rates will be necessary" to help Comerica meet some of its goals, CFO Karen Parkhill says.

Banks from both coasts have also reported upward movement this year, from the \$23 billion-asset Signature Bank (SBNY) in New York, to the \$29 billion-asset City National (CYN) in Los Angeles.

More broadly, the Federal Reserve's latest Beige Book economic survey said lending activity rose across the country, with two-thirds of Fed districts reporting rising demand. In a promising sign for community banks, construction-and-development loans, which had declined every quarter since the middle of 2008 before last year, have now grown each of the past four quarters, according to the Federal Deposit Insurance Corp.'s latest Quarterly Banking Profile.

Yet some are not convinced that the good times are here to stay. Less than a quarter of respondents in an informal American Banker poll believe the loan growth in the first quarter will have legs. Nearly 80% of the poll's responses said the momentum won't continue, or they're uncertain if it will.

Some bankers at the Morgan Stanley conference were more cautious than U.S. Bancorp's Davis; they suggested the loan growth will continue, albeit at a somewhat sluggish pace. The persistence of low interest rates continues to put a brake on overall growth.

"It's a tough time for us, because our model still does best in a high-interest-rate environment," said Christopher Carey, the chief financial officer

at City National. "I don't know what normal will be anymore, but I think it will be a great story as rates move up."

Karen Parkhill, the CFO at Comerica (CMA) in Dallas, said that, with roughly 85% of the bank's book made up of floating-rate loans, a rise could help the bank hit its target of a 60% efficiency ratio, down from 67.38%.

"We're moving the ratio in the right direction by controlling what can be controlled," she said, but an "increase in rates will be necessary to help us ultimately achieve our goal."

A rise in rates would make deposits more valuable as a source of funding but also more expensive. Parkhill touted Comerica's strong deposit growth in Texas, where deposits have grown 31%, to \$10.2 billion, since 2011, but predicts that would be hard to sustain as rates rise.

Banks keep preparing for the turnaround, despite some of the nagging doubts.

The need for deposits to fund future loan growth has made U.S. Bancorp reluctant to shutter branches. The company this year agreed to buy RBS Citizens' Chicago branches and may do more branch acquisitions, Davis said.

"That core money may not be very valuable today or even the last five years, [but] to take a long view, it may well be the most important thing you'll ever have when rates move up," Davis said.

Regions has projected loan growth this year of between 3% and 5%. But the \$118 billion-asset Birmingham, Ala., company believes reluctance by small businesses to borrow is holding back those figures from getting any stronger.

"Where we really want to see more demand is the small-business, lower end of the middle market, which is just not demanding credit like we would like," said David Turner, chief financial officer.

"If we can get that group to start demanding credit, using all our products and services, we've got a very different answer for you, in terms of 3 to 5%," Turner said.

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The SBA's Plan to Boost Loans to Minority Entrepreneurs

By Patrick Clark

The Small Business Administration has a size problem. To help Main Street businesses recover from the Great Recession, the agency increased the size of the loans it was willing to guarantee. That helped boost the dollar amount of loans it backstopped last year by 40 percent from 2009 levels, to \$29.6 billion.

The big boost to loan volume wasn't matched by a similar increase in the number of SBA-backed loans. As a result, the size of the average SBA loan

increased, to \$547,000 last year from \$372,000 in 2009.

That shift is good for lenders because it takes a comparable amount of time and effort to underwrite a loan for \$1 million and a loan for \$100,000; larger loans generate more revenue from interest. It's bad for the smallest U.S. businesses, including those owned by minority entrepreneurs who already face an uphill battle getting credit.

To help those business owners, the SBA is trying to promote smaller loans. In October, it waived a 2 percent fee for loans of less than \$150,000—a move the agency says has already led to a 15 per-

cent increase in small loans. And today, SBA chief Maria Contreras-Sweet said the agency would speed up approvals for loans of \$350,000 or less, relying more heavily on credit-scoring processes that the agency has been developing for more than a decade.

"We're making these changes, knowing it will simplify and streamline the lending process and get more small loans into the hands of entrepreneurs, especially the underserved," Contreras-Sweet said today in a speech hosted by the Center for American Progress, a Washington think tank. That should help minority-owned businesses in particular, she said, because 80 percent of SBA

loan applications from black and Hispanic business owners are for \$150,000 or less.

Speeding up the approval process for small loans may also prevent more business owners of any race from taking on expensive debt from merchant cash-advance providers and other nonbank lenders. Those loans, often marketed as being approved quickly, can carry annualized interest rates in excess of 100 percent, many times more than the single-digit interest rates typical of loans backed by the SBA.

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Access to Capital

SMALL & MINORITY BUSINESS

U.S. Mid-Size Companies are Turning to International Markets for Financial Success

Wells Fargo launches International Business Indicator Survey

The global marketplace is no longer the exclusive domain of large corporations as mid-sized U.S. companies focus on doing business internationally in order to be financially successful. According to a new survey released today from Wells Fargo's International Group, part of Wells Fargo & Company (NYSE: WFC), among 250 U.S. companies with \$50 million or more in annual revenue, 69 percent of mid-sized companies plan to increase international business over the next year – and more than half expect an increase in revenue and profits from their international activity. The Wells Fargo International Business Indicator (PDF)* was launched to track the outlook and activity of companies that conduct at least some international business.

"U.S. companies are bullish on international business (PDF)*," said Sanjiv Sanghvi, head of Wells Fargo's Global Banking Group. "They view international markets as growth opportunities for their products, services and supply chains. The results of our inaugural International Business Indicator provide insights into the 'why, how and where' of the international strategies for these U.S. companies."

The Why

"It's going to become increasingly important for companies to have operations overseas. There are tremendous growth opportunities overseas and we're seeing that the margins are a lot higher there as well." - Food Production, Vice President

In the face of a tough competitive environment and current economic conditions, companies are looking outside the U.S. to grow their businesses. Seventy nine percent of companies said a competitive marketplace is driving their international plans, with 77 percent citing global economic conditions, and 73 percent saying labor costs. While companies continue to expand their international activity, companies said they are concerned that political stability and regulations - both at home and abroad - may negatively impact their international business.

The How

"Our international customers are growing internationally and taking us with them." - Lodging/Personal Services/ Business Services, Managing Director

When developing their international strategy, companies can turn to a number of different sources for information. The most valued source, by a wide margin, is feedback from customers and suppliers, which was cited by 55 percent of companies. Fewer than half as many look to government agencies (20 percent) or industry and trade resources (17 percent) to help with decisions about international business.

The Where

"We're looking to expand into South America, certainly into Brazil. It's a huge market, especially with the World Cup and the Olympic Games coming there over the next couple of years. That's really been a goal of ours for 2014." - Manufacturing, C-Suite

Companies looking to expand internationally say they are more focused on U.S. neighbors, with Latin America and Canada leading the list of regions where they plan to increase business activity. Fifty-six percent of companies plan to increase activity in Latin America (including Mexico) followed by 49 percent in Canada and 48 percent in Asia Pacific (excluding China). U.S. businesses are also planning to increase activity in China (41 percent) and Western Europe (35 percent) while they are currently less focused on Middle East and Africa (28 percent) and Central and Eastern Europe (23 percent).

"We want to better understand the global business climate as well as the challenges and opportunities facing decision makers at these mid-market and large corporate companies," said Sanghvi. "We believe the indicator studies will be valuable tools for tracking and analyzing the sentiments, intentions and strate-

gies of U.S. companies so that we can best help them succeed in today's global marketplace."

For more information on the Wells Fargo International Business Indicator, please click here (PDF)*. An infographic - click here (PDF)* - is also available for use.

About Wells Fargo International Business Indicator

On behalf of Wells Fargo, global research firm GfK conducted 254 telephone interviews between February 19 and April 28, 2014 with executives at U.S. companies with \$50 million or more in annual revenue that conduct business internationally. Additionally, participants had to be associate vice president/director level or above, with either direct decision-making or some influence over the company's international business plans and/or strategies. The margin of error on the total is 6.7 percentage points at the 95% confidence level. Ten executives from the initial survey also participated in a more intensive qualitative telephone interview for additional insights; these interviews were conducted between April 22 and May 8, 2014.

About Wells Fargo & Company

Wells Fargo's International Group operates from 36 countries, including branches in the Cayman Islands, Dubai International Financial Center (DIFC), Hong Kong, London, Seoul, Shanghai, Singapore, Taipei, Tokyo and Toronto. The company provides middle market businesses, corporations, financial institutions, and multilateral organizations with a wide range of international solutions.

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.5 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 locations, 12,500 ATMs, and the internet (wellsfargo.com), and has offices in 36 countries to support customers who conduct business in the global economy. With more than 265,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 29 on Fortune's 2014 rankings of America's largest corporations. Wells Fargo's vision is to satisfy all our customers' financial needs and help them succeed financially. Wells Fargo perspectives and stories are also available at blogs.wellsfargo.com and at wellsfargo.com/stories.

About GfK

GfK is one of the world's largest research companies, with more than 13,000 experts working to discover new insights into the way people live, think and shop, in over 100 markets, every day. GfK is constantly innovating and using the latest technologies and the smartest methodologies to give its clients the clearest understanding of the most important people in the world: their customers. In 2012, GfK's sales amounted to €1.51 billion. To find out more, visit www.gfk.com.

Source: © 1999 - 2014 Wells Fargo.

Loans Are Growing Too Slowly

■ Continued from page 14

In the short run, bankers made it clear they will stick to their recent formula of taking steps to cover their revenue gaps while preparing for their visions of a rosier future. That formula has included cutting costs, rolling out niche, fee-based products and buying branches to load up on deposits.

KeyCorp (KEY), in Cleveland, plans to close 18 branches in the second quarter and reduce its overall real estate by 17% by 2017, said Don Kimble, chief financial officer.

Others discussed expansion plans.

Huntington Bancshares (HBAN), in Columbus, Ohio, may look to securitize some of its auto loans as early as 2014, said Mac McCullough, chief financial officer.

Huntington bought branches recently in Michigan to serve as a complement to some areas where it only had an in-store branch at a grocery store, McCullough said. Further, Huntington still sees some value in branches, he said.

"We still think that branch banking is a good business in terms of customer acquisition and being able to offer advice and the types of products that the customers like to ... get advice on in person," he said.

Davis seeks to boost U.S. Bancorp's corporate trusts and payments businesses, which he also wants to expand in the European and Latin American markets. He expects payments to eventually account for 35% of the company's total revenue, from 28% currently.

Executives are also dealing with regulatory products that sometimes complicate attempts at innovation.

Regions plans to develop new products to replace the deposit-advance loan product that it was forced to discontinue, Turner said. Regions ended its deposit-advance loans on regulators' crackdown on products that resemble payday loans.

Source: © 2014 SourceMedia; American Banker

SBA's Plan to Boost Loans

■ Continued from page 14

The new policy, which takes effect next month, will pare by as much as 50 percent the time it takes to originate an SBA loan by eliminating the need for certain financial analyses, according to the Wall Street Journal.

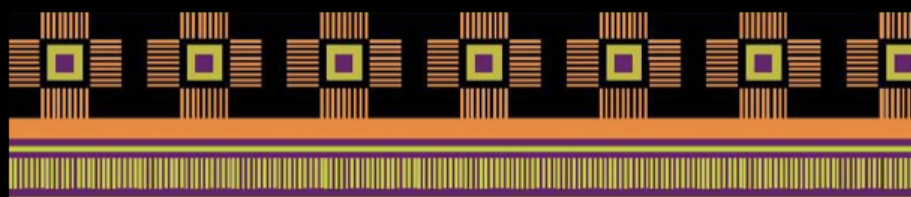
There's a flip side to easing the approval process. Earlier this year, the SBA drew fire from Senator Jeff Sessions, an Alabama Republican who worried that government guarantees and lax oversight were leading banks to make bad lending decisions. "The lender still makes a profit while taxpayers shoulder the cost of the default," wrote Sessions in an April letter to Contreras-Sweet. Along those lines, simplifying the approval process for small loans sounds like a good thing for small business owners—unless it encourages banks to make loans that business owners can't afford.

Source: ©2014 Bloomberg





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Chamber of Commerce

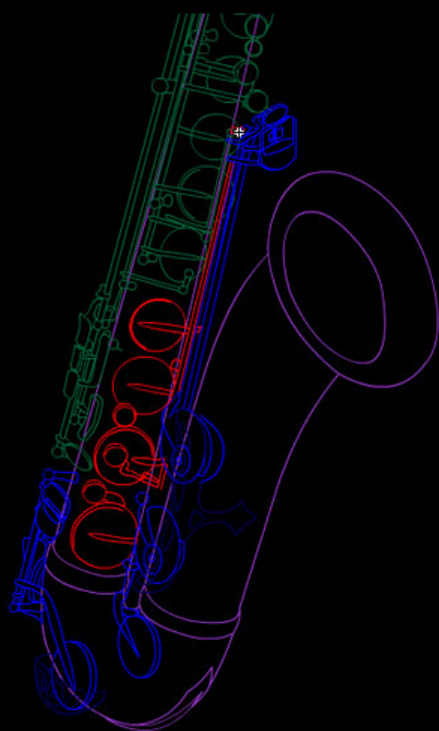


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